

Annual Report 2022

Mission: Empowering participants to be active through tennis programming building character and life enhancing values

Vision: The self confidence to pursue your dreams



President's Report

After two years of no tennis due to Covid we were so excited to get back on the courts. I knew that tennis was more needed than ever. Kids doing online school at home, parents working from home, and decreased physical activity and social isolation had created a mental and physical crisis for many. Recruiting volunteers to help was difficult, but with the

help of a Telus Grant to get the kids back on court we were able to have a successful season. It brought amazing joy to see so many kids having fun again. The highlight was twin teenage boys who had been home schooled during Covid, who came to the courts and didn't speak a word for a few weeks. They hadn't been with other kids for a couple of years. By the end of the season they were laughing and high fiving the others and their tennis improved so much. It was such a reward seeing them progress and having fun again.

Thank you so much to my family who is always there to help put up windscreens, teach tennis or maintain the facilities. I am so blessed to have the help to make our community a healthier one. A special thank you to my amazing volunteers who make the program fun for everyone and our board members who have always supported our initiatives through the years. I always look forward to our meetings and discussions. You are terrific.

A special thanks to Tony Milo who had the courts at Hillcrest pressure washed, and patched which brought new life to the place. It always feels like home when I am on the courts and I love how it is such a positive, fun and amazing part of the community.

What the future holds

We had applied for a grant to have lights at Hillcrest but were unsuccessful, however we will try again as we feel that we need this in order to expand our programming especially in the fall when it gets dark so soon.

Orientation programs for volunteers, and staff are being worked on so that all participants whether you are a volunteer or participant in our program will feel welcomed, safe and have fun. This is extremely important to us as we work on creating healthier communities.

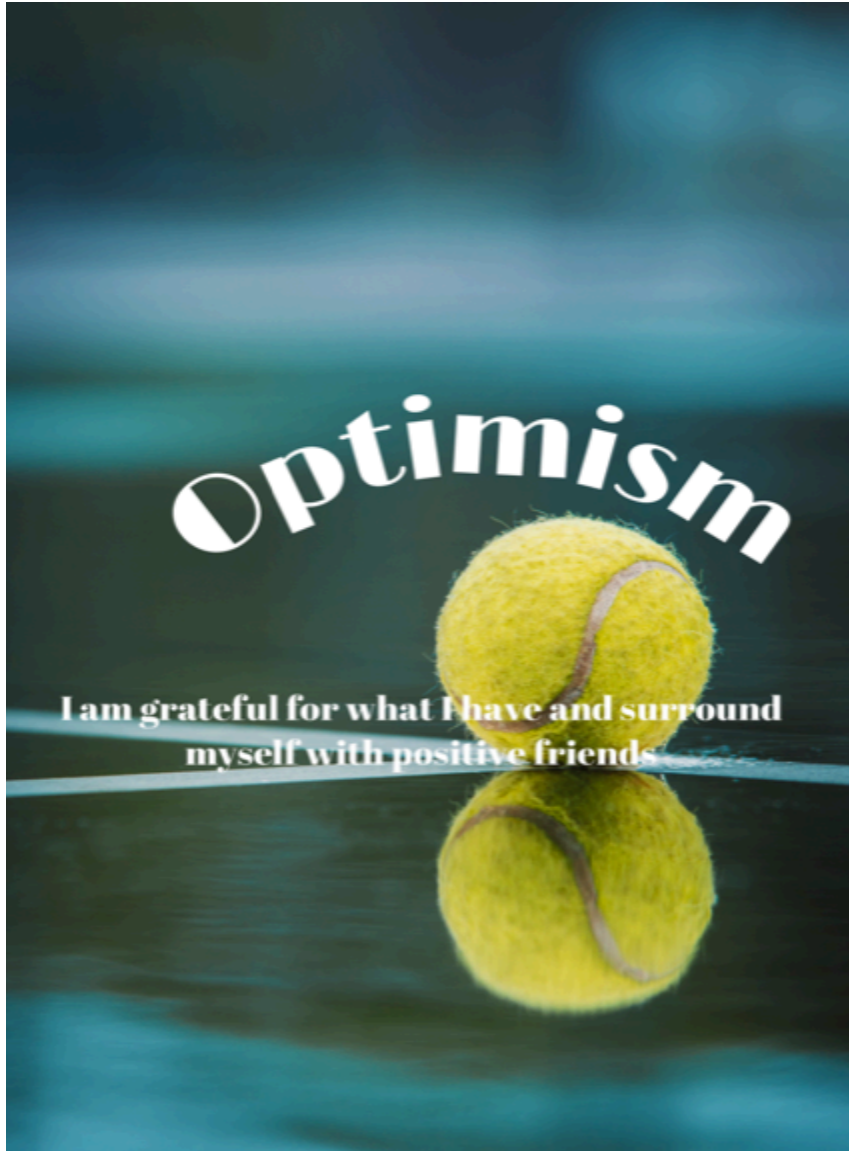
We also will work on recruiting more leadership positions, fundraising, sponsorship opportunities and events to increase the revenue stream in our charity so we can grow and allow more participants to become healthy and enjoy this sport for a lifetime with family and friends.

A Special Donation in Memory of Evelyn Hustwit (1936-2022)

I had the special privilege of accepting a donation for \$1600.00 from the IODE Foundation in honor of Evelyn. It was an exciting night as I was presented with the check and was able to give a speech on how I had admired how Evelyn played but more so on what a kind, caring person she was and that she treated everyone she met with respect. Evelyn would be so pleased with how our organization is recruiting many women and girls to our program. I was able to meet with her husband, daughter and grandchild who were in attendance and it was such a privilege to meet and chat with them about Evelyn.

Evelyn died suddenly on August 13, 2022. She was a top class tennis player from an early age, playing locally and eventually playing internationally for many years. She played at Wimbledon in 1957, 1958 and 1961. She was also the Canadian seniors Women's Champion in doubles and singles for over 40 to over 80. Her highest world ranking was 5th in mixed doubles and 8th in over 80 singles. I loved watching her play and now her memory will be instilled in our organization as we continue to promote tennis to more women and girls. It is truly a special gift with so much meaning to us.

OUR CORE VALUES and IMPACT



Since inception, we have reached 13,000 children and youth. With an 85 % retention rate.

There has been a 100% increase in physical literacy scores.



Since inception we have had over 14,000 volunteer hours

6 pros have been Tennis Canada certified

HONESTY



Grants

Since inception we have received \$115,000 in grants

And \$55,000 in donations



When we pursue excellence, we commit to reaching our full potential through effort, execution and risk taking.

EXCELLENCE

Since inception we have resurfaced and rejuvenated 6 tennis courts at two school locations

We have provided equipment and training to 10 schools incorporating tennis in their physical education program



Whether I win or lose I always respect my opponent
by shaking hands at the end of the match

RESPECT

Since inception,

**We provided
leadership
opportunities to
students so they
can afford to go
to University**

TEAMWORK



**The Power of A
Love of Tennis**

**Team Tennis
programs for
all children
and youth**

Tennis Lessons

Core values

**Character
Development**

No Barriers

Women & Girls

Profit and Loss

A Love of Tennis

Income	2022	2021
Court Rental	0.00	\$120
Donations	\$7,026.83	\$5,409.71
Grants and Contributions-Federal	\$4701.00	\$5,580.00
Grants and Contributions -Private	\$8,500.00	\$2,757.23
Miscellaneous Revenue	\$0.00	\$120.00
Uncategorized Income	\$244.38	\$0.00
Write off of Payables	\$0.00	\$44.06
Total Income	\$20,472.21	\$14,031.00
Cost of Goods Sold		
Amortization Expense -Computer Equip	\$0.00	\$1,232.87
Amortization Expense - Storage Exp	\$180.00	\$360.00
Amortization Expense - Tennis Equipment	\$0.00	\$84.91
Total Cost of Goods Sold	\$180.00	\$1,677.78
Gross Profit	\$20,292.21	\$12,353.22
As a percentage of Total Income	99.12%	88.04%

Operating Expenses	2022	2021
Advertising Expense	\$175.00	\$0.00
Bank Fees	\$29.70	\$59.40
Equipment Lease or rental	\$45.20	\$0.00
Equipment Maintenance and repairs	\$114.64	\$0.00
Insurance Expense	\$1,138.32	\$2,253.82
Membership Fees	\$212.00	\$160.00
Office Supplies	\$243.54	\$239.45
Payroll - Salary & Wages	\$5,300.63	\$6,192.61
Repairs and Maintenance	\$390.96	\$406.34
Tennis Supplies	\$1,271.65	\$0.00
Total Operating Expenses	\$8,921.64	\$9,665.66
Net Profit	\$11,370.57	\$2,687.56
As a percentage of Total Income	55.54%	19.15%

Balance Sheet

As of Dec 31, 2022

ACCOUNTS	Dec 31, 2022
Assets	
Total Cash and Bank	\$16,438.09
Total Other Current Assets	\$244.73
Total Long -term Assets	\$0.00
Total Assets	\$16,682.82
Liabilities	
Total Current Liabilities	\$577.29
Total Long-term Liabilities	\$0.00
Total Liabilities	\$577.29
Equity	
Total Other Equity	\$0.00
Total Retained Earnings	\$16,105.53
Total Equity	\$16,105.53

Cash Flow

A Love of Tennis

CASH INFLOW AND OUTFLOW

Jan 01, 2022 to Dec 31, 2022

Operating Activities

Sales \$20,472.21

Purchases -\$3,621.01

Payroll -\$5,300.63

Net Cash from Operating Activities \$11,550.57

Investing Activities

Net Cash from Investing Activities \$0.00

Financing Activities

Net Cash from Financing Activities \$0.00

OVERVIEW

Starting Balance \$4,887.52

Gross Cash Inflow \$21,770.54

Gross Cash Outflow \$10,219.97

Net Cash Change \$11,550.57

Ending Balance \$16,438.09

As of 2022-12-31



